

June 2012

United Ag Service, Inc.

➤➤➤ Your partner in agriculture....today....tomorrow and everyday.

- * United Ag Service is celebrating our 100th Anniversary in 2013! We are publishing a cookbook and we would love for you to submit your recipes or bring them in and we will make copies!!
- * Don't forget 24 hour fueling at the Quick Connection in Gorham, Galatia and Olmitz! Use your UAS gas card and save 5 cents per gallon!
- * Check us out on the radio... 1400KAYS, 96.9FM, 99KZ Country, Mix103 and the Country Bull Y102....and coming soon....The Patriot 105.7 FM!!
- * With fuel and fertilizer prices so volatile check with us for contracting options.
- * Don't forget the ice, beverages and snacks at the Quick Connection!
- * Need fuel delivered? Give us a call at 620-935-4204!
- * Thanks for the opportunity to serve you.

With the warm spring, wheat harvest is upon us. With the early harvest and spring planting going on at the same time, please make safety your first priority. The new and updated grain facility at Lucas is complete and ready for the 2012 wheat harvest. The new facility consists of two concrete tanks and a new receiving leg and supporting equipment. The new bins can store 460,000 bushels and the facility will receive grain at 15,000 bushels per hour and can load out grain at 20,000 bushels per hour. The new equipment is also integrated with the existing elevator to improve the efficiency of that structure. This new facility will help us handle larger and

more diverse crops and we look forward to serving you this harvest.

Truck traffic coming into Gorham has changed this year. Loaded trucks need to come to the 4-way stop and turn north then proceed east to the scale on the street directly north of the Gorham State Bank. When alongside the flat storage building, loaded trucks need to keep to the left. Empty trucks will exit past the Post Office onto Highway 40 as in the past. This new traffic pattern should prevent congestion and help keep loaded trucks from having to wait on the highway.

Patronage checks were mailed out May 17th. Because of your

support, United Ag Service had a very good year in 2011. Sales of 55.7 million dollars generated net savings of 1.4 million dollars. Patronage rates were 20.3 cents per unit on grain, 4.93% on feed and merchandise, 4.05% on fertilizer, and 3.10% on fuel.

We are also making a payment on our equity retirement program. Those members born in 1943 who have met their common stock requirement, will receive a payment for their deferred patronage. Your common stock, or voting stock, will remain the same. To those members, we thank you for your past support of your cooperative and look forward to serving you in the future.

Thought you could use a laugh about now.....

Why can't cows drive boats?.....they can't steer the udder.....



What do you call a sleeping bull?..... A Bull-Dozer!

What do you get when you cross a rooster and a cow?... A cockadoodlemoo!!!

Where do cows like to ride on a train?... In the cow-boose.

What kind of milk comes from a forgetful cow?...Milk of amnesia

How did the farmer find his cow?....He tractor down!

What do you call cattle with a sense of humor?.....Laughing Stock!!!

United Ag Service 100th Year Anniversary Cookbook

United Ag Service is celebrating our 100th anniversary of serving our customers. We would like your help in making this special event a lasting memory. We have decided to do a commemorative cookbook to remember this historic event and share all the good recipes that our employees, board of directors and patrons have been enjoying for years. Enclosed will be 2 forms for you to write



your recipes on. Feel free to ask us for additional recipe pages or stop at your local office for extra copies. (You may photo copy more of the recipe sheets as well.) Please return copies of recipe sheets

as soon as possible. We hope to hand out a complimentary copy to our patrons at our 100th year annual meeting. If you have any questions, comments or suggestions please contact Amy at 785-637-5481.

Thanks for your cooperation and the chance to share in a huge milestone for your cooperative.

100th year Calendar slated for 2013

In addition to our commemorative cookbook United Ag Service is requesting photos, both old and new for a personalized UAS 2013 calendar. If you have a picture related to any of our U A S l o c a - tions...elevators...buildings...old photos of your town or commu-

nity or new pictures of any unique or memorable farm scene we would love to have a chance to feature it in our calendar or 100th year commemorative celebrations. If you can attach your name and phone number to your photos we will try to return them to

you, or we would be glad to copy them for you. If you have photos or any other Coop related memorabilia from the past 100 years you would like to share please mail them to United Ag Service or drop them off at your local branch. Contact Amy at Gorham with any questions.

Spraying News

The spraying season is progressing at a rapid pace. Our spray team works long hours to provide you with the best service available and they know how important timeliness is to your operation. As you the farmers will be busy juggling planting and harvesting at the same time this year we encour-

age you to get us your aerial maps and mark the fields you want sprayed. This helps us to locate your fields in a timely manner and prevents us from spraying the incorrect field or spraying the incorrect chemical. If you have a problem with the performance of a chemical, please contact us immediately

as the chemical companies will not look at any performance problems 30 days after the application date.

If you have any spraying or fertilizer questions please contact our retail fieldman Brian Brummer at 785-735-8004 or Daren Lang at Gorham today!



- With attractive cattle prices there has never been a better time to creep feed. We have feeders for rent or purchase. Creep feed...it makes \$\$\$\$\$ and sense!!

- * Cattle on grass is here. We handle t-posts, wood posts, barb wire, mineral feeders and stock tanks for all your fencing needs.

- * Treat your bins!!! You work too hard to let weevils feast on your wheat crop!!

- * See us for weed control in wheat stubble after harvest. Get on the list today!

- * SAFETY FIRST this busy season!!



Cenex Farm Tank Program

Beginning May 10, 2013, the EPA will begin enforcement of Spill Prevention Control, and Countermeasure rules. All facilities with over 1,320 gallons of aggregate aboveground fuel storage are subject to the SPCC rules, which means that secondary spill containment will be required around all storage vessels. Secondary containment must be able to hold a volume equal to the storage

vessel it encloses plus additional runoff. Double wall tanks do NOT require secondary containment. The cost of a single wall tank with a suitable secondary containment system is approximately the same as the cost of a double wall tank of the same size.

To minimize the impact of SPCC planning, Double wall tanks are recommended, which eliminate



the need for secondary containment. For detailed information of specific SPCC provisions visit www.epa.gov/emergencies/content/spcc/spcc_guidance.htm.

For more information on pricing or double wall tanks give J.R. at Galatia a call at 620-935-4204!!

Congratulations to our lucky survey winners so far. Wagner Bros LLC won the \$100 gift certificate. Mark Urban is the lucky \$50 and Rick Scheck and Norman Nuss have won both of the \$25 gifts. The large prize is STILL UNCLAIMED! Here are the numbers:

Lucky Survey Winners

\$200—#1399455

\$100 #669221 (won)

\$50- 66899 (won)

\$25- 1399815 (won)

\$25- 669052 (won)

Please send us your ticket and name if you are a winner and we will get your gift certificate to you. Thanks to all who took time to fill out our survey. We appreciate your input and try very hard to use the information to better serve you and your Cooperative.

Office Notes....



Wheat harvest is rapidly approaching and we in the office are ready for your business. We are continuing the use of grain cards to correctly identify your grain as it comes across the scale. If you are not using the cards we encourage you to give them a try this year. If you have a new account or a

change to make this year, please give us a call or stop by the office and we can set this up before harvest to alleviate

waiting when you are at your busiest. As always, we ask you to verify your grain tickets before any divisions are made. Our delivery allowance is still 29 free days. Storage rates remain the same as in the past. Thanks again for your business and see you very soon!!

United Ag Service, Inc.

Your partner in agriculture....today....tomorrow and everyday.

129 Clifford
P O Box 349
Gorham KS 67640

Phone: 785-637-5481
Fax: 785-637-5329
unitedag@gorhamtel.com

**Your partner for the 2012
wheat harvest.**

We're on the web!
www.unitedag.coop